





October Meeting/ SCAFRA

On behalf of all the Shrine Masons of the El Raid Shrine we would like to welcome everyone to Sioux Falls, SD this October. Our City is a fun and fast growing area in South Dakota. Hope you all can take some time to see the sites and our Falls Park area.

President Marv Lorvo and his Co-Directors Generals Tom Johnson / Rich Osvog have a great meeting planned for all of you. I hope all can come together to share ideas that will help all of us to run more successful events in our areas.

Friday Night we will all welcome you to the El Riad Shrine building in Downtown Sioux Falls for dinner. Our Building has a unique history all its own and it is also a great fundraising venue that we are lucky to have. I hope all will enjoy your time there as we do.

Thanks, and Safe Travels to all!

Fraternally,

Jim Burma Jr. 2017 Potentate El Riad Shrine



MESSAGE FROM 2017 SCAFRA PRESIDENT MAY ALL THE SHRINES HAVE GREAT FUND RAISING THIS YEAR



LET IT SHRINE IN SIOUX FALLS

SCAFRA 2017! Greetings from El-Riad Temple in Sioux Falls, South Dakota. Save these dates for SCAFRA 2017 - October 19-21st! Make those travel reservations for airfare now. It is a very busy week because it's our annual opening week-end of Pheasant Hunting opener. Our co-Director Generals are busy putting finishing touches on lining up presenters and vendors for our seminar. My Lady Debbie has a nice program for the Ladies. A visit to the Washington Pavilion, a tour of St Joseph's Cathedral, viewing the downtown Sculpture Walk, sampling of locally made wines and craft beer, shopping in downtown Sioux Falls and the 8th and Railroad area. Remember why we attend the SCAFRA seminar-to visit with other Nobles, have fun, socialize and pick up new ideas for fundraising, take a 50 cent item that can improve your

Temple's bottom line. Get information on circuses, gun raffles, sportsman raffles, spaghetti dinners, onion sales, pecan sales, Halloween Haunted Houses, costume parties, dances, marketing information and the list goes on and on!

See the vendors. They will be in the meeting room with us during the meetings. See a Circus promoter, popcorn vendor, get information on a cotton candy machine and get new ideas. Buy yourself a fez case, Shrine jewelry, shirts and caps as well as other accessories. Take an extra day to visit Sioux Falls, a great place to be a Shriner!

See you Oct 19-21st, 2017.

Marv Lovro Lady Debbie SCAFRA President 2017





MESSAGE FROM 1st VICE PRESIDENT

1st Vice President

Nick Wladyczak Lady Katie

Tadmor Shrine Akron Ohio





Hi Everyone!

Summer is almost here, and we are in the low 90s here in Ohio! Things are busy here as I'm sure they all are for everyone else. We have summer picnics and lots of fund raisers during the summer. Two Fund raisers that are big in our area for this time of year are gun raffles and golf outings. Both are fairly easy to run, and depending on the committee can net a hefty return! Remember it is not just about having one huge fund raiser, but having many small ones. It's easier to recover from having a Bad small fund raiser than it is to have an off year on a big one! Our committee is forming up nicely for SCAFRA this year, and we are coming up with exciting plans. For anyone that likes to fish, and would like to come early. We are going to organize a fishing charter out on Lake Erie for Walleye or Perch. They are both equally delicious! Look for an outline of events and activities in the next Newsletter.

I hope everyone is doing well, and happy summer!



MESSAGE FROM 2nd VICE PRESIDENT





2nd Vice President

Jim VanDeHey Lady Paulette Beja Temple Green Bay, Wisconsin

Greetings from Green Bay,

www.scafra.org

With the decision being made last year from the Executive Board of not to represent SCAFRA at Imperial 2017 in Daytona due to cost and unsuccessful membership gain I was very surprised by the amount of Shrine's asking where the booth was. I believe we have more luck with going to Shrine Association Meetings then going to Imperial every year.

I had the pleasure of talking with Scott Jones and Kenny whatever from Nashville Temple concerning Imperial 2019 Session in Nashville TN. Scott had a great idea for the Market Place to include a small seminar about Fundraising for Temples. I think this would be a great idea but we don't want to give away

Talking with Associate members and Temples that aren't members of SCAFRA I believe we need to revisit this and possibly in the future represent SCAFRA again at Imperial but on a smaller scale. The thought that Scott had was to have a mini session talking about a select couple of Fund Raising ideas to give examples of what SCAFRA does and what our Seminars have to offer. I will bring up this idea at our meeting this fall to get incite and thought from our membership and how to proceed. During the 143rd Imperial Session this year I was able to talk with numerous Temples and had a few Temples join SCAFRA and some for the first time. There are many Temples throughout Shrinedom that don't even know we exist and what



we have to offer. Through attending several Shrine Association meetings this year we are getting the word out.

I would respectfully ask Past Presidents and current members of SCAFRA to attend your Association meetings and be the voice for SCAFRA there and help your Executive Board with our work that is in process to let our Shrine Temples know that we are there to help them and want to see them succeed. Please print off membership forms along with the current years Seminar forms to bring with you. Also let them know about our website and if you can't print off forms tell them to go to the website and get them there.

My constant goal since stepping in the line is to move SCAFRA forward and help every Temple in Shrinedom.

Respectfully

Jim Van De Hey Beja Shrine Editor: The Fund Raiser The Fund Raiser July 2017

A MESSAGE FROM OUR 3rd VICE PRESIDENT



Greetings from West Central Minnesota.

By now our 63rd Annual Birak Shrine Circus is in the books. This took place on June 20&21. This is always a time of great anticipation and concern about the success we are so accustomed to. I am blessed to be a part of such an active and fundraising oriented group of dedicated nobles who are not afraid to try new ideas. We are fortunate to have so many of our newer members so young and of diverse backgrounds that bring ideas to the table that I would have

never ever thought of. I am so thankful for these men. Birak Shrine Club consists of approximately 60 members that also has a parade unit called The Kar Kor which annually does about 25 or so parades per season. Other fundraising functions we do are as follows: man the concession stand at our local fair, beer sales at local fair, Vidalia onion sales, go kart giveaway, aluminum can and scrape metal collection, pull tops for our Shrine Hospital in The Twin Cities, numerous ways to fund Birak's very own Shrine Hospital transportation fund, and more. We have tried others and some did not work but those did not discourage us but we learned from them. I truly would not be the person I am if not for the Birak Shrine Club. I am thankful for the many mentors who taught me the ropes. John, Morrie, BK, and especially Stan Lee. These nobles I would put up against any men in all of shrinedom for their dedication and love of order and willingness to share their knowledge for the betterment of the order. Please follow these gentlemen and become a mentor yourself. President Mary Lovro and his El Riad Shrine Center have all in place for an amazing seminar October 19-21. I toured the host hotel and met the hotel's director of catering Julie, she has all covered and ready to serve us. This is truly a top notch facility. With all the issues we as Shriners are facing today in fundraising or the lack there of, we can not wait any longer. Today is the time to join us to come together as a group and work to solve our fraternity's financial issues. To those that belong to SCAFRA I thank you for your years of service. To those who have belonged we need you back. To those who know nothing about us, join us in Sioux Falls and give an opportunity to show you the passion we have in our organization we so dearly love. We as fund raisers for our Shrine Centers Can Not Afford Not To Attend This Seminar. Our executive Committee is working hard for each of you to make SCAFRA better. Please take the time to check out our new and vastly improved website at Scafra.org. October 19th is approaching fast, please start to finalize your plans and let us know when you are coming, how many, and any special needs. We are here to serve you. See in Sioux Falls. Respectfully submitted and proud to be your 3rd Vice President,

See you in Sioux Falls, SD Kirby W. Norman

FROM THE DESK OF THE SECRETARY



"FROM THE SCAFRA OFFICE"

"NOW MORE THAN EVER"

This is a critical time for Shrine Centers to look at their financial stability. SCAFRA, with options for you. We look at and go over all options with what works and why, to what does not and then problems in that event. We present the good and the troubled events. With this said, you need to attend to get this information. Send your information into our office. Remember Scafra.org. for information and forms.

See you there, Brad Johnson

PS. Looking for a Calliope.

Please contact me. I have a refurbished Calliope gas powered and parade ready. It comes with its own trailer.

Remember the Election of Officers are held at the Annual Meeting by the membership. Article 6 of the SCAFRA By-Laws for qualifications for Director from current By-Laws is as follows.

§ 6.2 Qualifications.

Each candidate for SCAFRA (2) office must at the time of his election submit a resolution of approval of his elected divan.

SCAFRA Membership will be voting on By-Laws changes on October 21, 2017 during the annual meeting. Proposed By-Law changes have been mailed to the current membership on record.

Associate Members of SCAFRA























SHRINERS HELPING SHRINE TEMPLES RAISE FUNDS TO SUPPORT THERE CENTER



Hosted by El Riad Shrine Souix Falls, South Dakota

REGISTRATION FORM

Shrine Circus And Fundraising Association 2017 31st Annual Seminar & Roundtable Hosted by El Riad Shrine Temple Sioux Falls, South Dakota October 19 - 21, 2017

Registration Deadline: October 1, 2017

Each Temple attending 2017 SCAFRA <u>must</u> complete this form with each Nobel's information and return it to Brad Johnson 5920 York Avenue, Edina MN 55410 Email to: bjohnson3084@msn.com

Please fill out the form and mail with payment to: Brad Johnson 5920 York Avenue, Edina MN 55410 or email to <u>bjohnson3084@msn.com</u>

Please make checks payable to SCAFRA 2017

HOTEL INFORMATION IS UNDER SEPARATE COVER AND IS DIRECT WITH THE HOTEL

Temple Name	Address		City/State/Zip		Phone		
Attending Noble Name	Title	Nobles \$230.00	Ladies \$150.00	Flight Arrival #	Arrival Date	Time	Departure date/time
Number of Nobles Registered@ \$230.00 Number of Ladies Registered@ \$150.00						_(U.S.) _(U.S.)	
TOTALS				\$		_(U.S.)	
Contact Name:					Title		
Address		City			State	Zip_	
Phone	Email				Fax #		

Pre-registration is required per Noble. Included with registration is breakfast Friday and Saturday morning, lunch on Friday and Saturday, Dinner Friday evening and Banquet on Saturday evening Friday evening will be held at the El Riad Shrine Temple, transportation will be available

Headquarters and meetings will be held at the:

Best Western Plus Hotel - Refer to SCAFRA Conference <u>Deadline</u>: <u>October 1, 2017</u> 3200 West Maple Street, Sioux Falls, SD 5710, (605) 336-0650

Room rates are \$105.99 plus local taxes; Check in time is after 3:00pm and Check out is 11:00am If there are any dietary needs, or accessibility needs please advise

OUTLINE OF THE 2017 SEMINAR

AGENDA OF SEMINAR FOR NOBLES October 19 - 21 2017

We are pleased to confirm registration and costs for both theNobles and Ladies. We have dropped the cost for Nobles to \$230 this year but the Ladies will be the same at \$150.

Headquarters and meetings will be held at the: Best Western Plus Hotel - 3200 West Maple Street, Sioux Falls, SD 5710, (605) 336-0650

Refer to SCAFRA Conference

Deadline: October 1, 2017.Room rates are \$105.99 plus local taxes; Check in time is after 3:00pm and Check out is 11:00am. If there are any dietary needs, or accessibility needs please advise.

NEW CHANGES TO SEMINAR THIS YEAR

Due to suggestions made over the years and asking quesitons of members we have decided that we will no longer have small workshops as previous years. Everyone will be in the same room attending every session together of fund raising ides to help with time and continuity. We feel that everyone sitting together will more constructive and will help with hearing the same questions asked throughout the room. Bear pit sessions will no longer happen. We will have 15 minutes after each session to talk.

Change this year to Marketplace & Hospitality Rm

Marketplace will start setting up at 8 am on Thursday October 19 in the Hospitality Room

Registration & Information Desk

Thursday October 19 2 pm to 5 pm Friday October 20 8 am to 9 am

Thursday October 19

Marketplace & Hospitality Room will open from 2:00 to 5:00 pm with snacks and drinks

Friday October 20

8:00 to 9:00 am Registration 9:00 to 12:00 pm Opening 12:00 to 1:00 pm Lunch 1:00 to 2:00 pm Session 1 2:15 to 3:15 pm Session 2 3:30 to 4:30 pm Session 3

Dinner at El Raid Temple 6:00 pm

Saturday October 21

8:00 to 8:45 am Breakfast 8:45 to 9:45 am Session 4 10:00 to 11:00 am Session 5 11:15 to 12:15 pm Session 6

Lunch

12:15 to 1:00 pm

SCAFRA Annual Meeting

1:15 to 2:30 pm

Executive Meeting

2:30 to 3:00 pm

Reception and Banquet 5:30 pm

More details and specifics coming shortly.
Ladies program to come.
Speakers information to come.

Suggestions for Delegates and Nobility attending the Annual Seminar

Nobles dress for the general sessions and seminar is Shrine casual with Fez for all sessions. General Shrine protocol suggests that Fez is to be worn in the presence of the Imperial Officer and for all ceremonial situations i.e. Opening session, Banquet.

Also it has been traditional that for the wind up banquet dress is a grade up from casual: i.e. Business, or Business Casual.

We hope this is helpful to all attendees.



YOU can't afford to miss SCAFRA 2017 One Purpose... One Path

The Shrine Circus and Fund Raising Association is geared up to bring you the members NEW and EXCTIING and PROFITABLE ideas and fundraising events!!!

The 2017 edition of SCAFRA is intended to maximize your time and to provide you new and different and exciting profitable opportunities to help your temples and to increase the monies we raise for our philanthropy.

The SCAFRA board of Directors has tasked us to assist them in brining change to your organization that emphasizes how to best use your time, your talents and to be able to maximize profitability with *your* fundraising efforts.

This year's event will bring our associate members and members together in a new way, as the vendor associates will be part of every session. Rather than have a market place, our vendors who are extremely important to all of our successes, will be in the meeting area with us and will also address us with their opportunities, to help our temples be in better financial condition.

We only succeed when we are one team! Walking on One Path with One Purpose. We NEED YOU to come and participate; we NEED YOU to be part of our Friday and Saturday Round Table Success Event being facilitated so we can identify additional new and profitable opportunities from our members.

We look forward to having you join us October 19, 2017 thru October 21 in Sioux Falls SD YOUR GATEWAY TO PROFITABILTY!!!

DON'T MISS THIS OPPORTUNITY

Directors Generals: Tom Johnson & Rich Osvog

Brand new for SCAFRA this year

This year's Executive Board has brought SCAFRA into the 21st Century. We are proud to finally say our website is up and running with the member only area including past seminar information and forums specific to individual fund raiser sessions given in past and current year.

We are also proud to announce that we will be taping our Seminar for the First time this year in Sioux Falls. The Seminar Videos will be available on our Website within a couple weeks after our Seminar. Shrine Centers that couldn't attend or those who attended and want to show the rest of the Temple what session's we had for fundraising will now be able to view them from our Website. We are working on the cost for those Temples that didn't attend the Seminar and they will be charged a fee for having access to them. We will have the cost figured out by the next Newsletter. Only members that are present at the annual seminar can vote for Officers, Budget or By-Laws changes.

SCAFRA 2017 DUES

SCAFRA dues for Shrine Centers are only \$250.00 per year per Shrine Center and any number of delegates can attend the annual seminar. Your Temple selects a voting delegate and an alternate delegate and submits the notification sheet with the \$250.00 dues.

Dues for Associate Members are only \$200.00 "Free marketplace booth at SCAFRA seminar". "The Fund Raiser", the official bi-annual newsletter of SCAFRA. Discounts on advertising in "The Fund Raiser". Inclusion in an endorsed listing for all SCAFRA members. The authorized use of the official "SCAFRA Associate Member" logo. Listing on the Website with a complimentary link to your company's website. Secure access to the SCAFRA website and Forum provided by a special login and password.

Your participator in SCAFRA is important to continue the promotion of fund raising in our Fraternity. Whether you hold a circus, bingo, rodeo, sportsman raffle or other fund-raiser, SCAFRA is the association that will help you and your committee be more professional in your approach to this important aspect of our Fraternal life. If your need to raise funds for your Shrine Center this is the place to be!

SEND YOUR DUES PAYMENT TO OUR: SECRETARY/TREASURER NOW

NOTE: Once your membership form is filled out it is to be used as an invoice for payment. Just send a copy of the membership form with your dues for the current Year and keep the original as an invoice for your payment. We do not use a separate invoicing process, however upon special request we will send you an invoice.



2017 IMPERIAL SESSION







Thank You Imperial Sir Chris L. Smith for a Great year!!

This year is the first time SCAFRA hasn't had a booth at Market Place during Imperial. The decision to not have one is something I now struggle to continue doing. From 2011 thru 2016 SCAFRA gained 1 member and spent almost \$30,000.00. This year I arrived on Friday and walked around the Market Place for 3 days (Sat-Mon) and potentially gained 4 previous members, 2 Temples that never have been a member and 2 new Associate Members. This I truly believed happen due to 3 things. First point is the fact that the Executive Board has dedicated ourselves to attending Shrine Association meetings throughout the US. Second is being at the Market Place the first 2 days when the ones we really need to talk too aren't in the Imperial Session and walking around. The third and last is Selling why a Temple needs SCAFRA. I have spent 4 days talking with Shrines that aren't members and listening as I walked around the Market Place with my SCAFRA FEZ on and membership forms in one hand and a briefcase full of SCAFRA information in the other. I also roamed the Hotels and restaurants talking with Shriners. The point I am trying to make is we all have the ability to make SCAFRA what it once was but only better. Please take time to talk at your Association meetings and your counter parts and get the message out that SCAFRA is here to help, because Temples need more than one Fund Raiser and we want Shriners and Temples to be here just as long as the Hospital will be. Remember the Hospitals have enough to sustain themselves; BUT DO WE?? Respectfully, Jim Van De Hey 2nd VP Editor: The Fund Raiser

Spending time with our Associate Members at Imperial

The Future of Hamid Circus Working Hard at Imperial



The Hamid Stars



Great to meet Jim Plunkets son Jessie for the first time



Nice to meet and talk to Amanda.

The Onion Lady.



Always nice to see Cindy and meet her Daughter Michelle



Always a pleasure Serge









Thank you for your support and welcome to the SCAFRA family Welcoming past members that have come back this year and new members.

Fletcher and Maude Runyan



FORE

Shane Johnson & Fletcher Runyan



Shad Dasher The Onion Guy



FORE Golf Charity
Telemarketing
&
Chris Moore



The Carden Family Brett, George & Alexandria



The Hanniford Family Adrian and Nellie



Thanks Fezzy
See you next year.





Official Fund Raising Consultants to Shriners International

2017 SCAFRA MEMBERSHIP FORM ANNUAL DUES \$250.00 U.S. FUNDS

Date: / dd / mm / yy	We hereby request membership in the: SHRINE CIRCUS AND FUND RAISING ASSOCIATION (SCAFRA)
Shrine Center Located at:	Each member Shrine center will receive: Members only information and The Fund Raiser (our quarterly newsletter. SCAFRA By-Laws provide "One Vote per Shrine Center"
Street	Access to the forum and member only information on the official website: www.scafra.org
City	Send Check and information to: Brad Johnson
State Zip	5920 York Avenue S. Edina MN 55410-2466
Name of Voting Representative for 2017 (SCAFRA recommends the Fund Raising Chairman be your Rep)	Name of Alternate Representative for 2017
Name	Name:
Name:	Title:
Title:	Address:
Address:	City:
City:	State/Prov:
State/Prov:	Postal / Zip:
Postal / Zip:	Business Phone: ()
Business Phone: () Residence Phone: ()	Residence Phone: ()
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For office use only: Date received:// Shrine Center Numb office Notes:	er:SCAFRA Number:

SCAFRA SHRINE CIRCUS and FUND RAISING ASSOCIATION

Official Fund Raising Consultants to Shriners International

2017 SCAFRA ASSOCIATE MEMBERSHIP FORM ANNUAL DUES \$200.00 U.S. FUNDS

Date:///	We hereby request membership in the SHRINE CIRCUS AND FUND RAISING ASSOCIATION (SCAFRA). Each Associate Member will receive: The Fund Raiser (our quarterly newsletter) and any other SCAFRA printed material deemed appropriate. Free Booth at our Marketplace for the Annual Seminar Inclusion on an endorsed listing for all SCAFRA Members and listing on the internet site of SCAFRA www.scafra.org Send Check and information to: Brad Johnson. 5920 York Avenue S. Edina MN 55410-2466			
Name of Representative for 2017	Name of Alternate Representative for 2017 (if required)			
Name: Title:Address: City: State/Prov: Postal / Zip: Business Phone: () Residence Phone: () Company Fax: () Personal Fax: ()	Name:Title: Address: City: State/Prov: Postal / Zip: Business Phone: () Residence Phone: () Company Fax: () Personal Fax: ()			
Authorized Signature: Title: For office use only: Date received: / / / Associate Member Number: SCAFRA Number: Office Notes:				



The Fund Raiser

Volume 14 No 2 July, 2017 Fund-raising Consultants to Shriners International

The 2017 Executive Board wants you to know that we have made changes that have brought SCAFRA into the 21st Century by not only updating our Website but we will also be taping our annual seminar for the first time. Our membership has asked for this and we will have this available on our website within a couple weeks after the seminar. There will be a cost associated with this. Please give us the opportunity to help your Shrine Temples raise funds through many of the fundraising programs that Temples across the World use themselves and share at our seminars over the years. Now days Temples need more that just one fund raiser for what ever reason and we want to be the organization that wants to help. We are Shriners helping Shriners and Temples raise funds.

Fraternally SCAFRA Executive Board